

**KLTV, Inc.**  
**Budget vs. Actual**  
 January through December 2016

			Year to date as of Sept 4/2016	Annual Budget	\$ Over Budget
<b>Ordinary Revenue/Expense</b>					
<b>Revenue</b>					
		4000 · Cowlitz County PEG Fee	149,121.35	150,000.00	-878.65
		4010 · Longview 2% PEG Fee	134,325.49	160,000.00	-25,674.51
		4015 · Longview 1% Franchise Fee	67,162.72	80,000.00	-12,837.28
		4020 · Kelso 2% PEG Fee	25,404.28	45,200.00	-19,795.72
		4025 · Kelso 1 % Franchise Fee	32,061.27	22,600.00	9,461.27
		4030 · Kalama 2% PEG Fee	7,300.30	6,060.00	1,240.30
		4035 · Kalama 1% Franchise Fee	3,650.09	3,030.00	620.09
		4050 · Production Services	7,663.00	8,050.00	-387.00
		4060 · Training Seminar	6,493.08	12,000.00	-5,506.92
		4070 · Membership Dues	1,336.96	2,880.00	-1,543.04
		4080 · Donations	0.00	450.00	-450.00
		4100 · Resale of Supplies	37.00	500.00	-463.00
		4110 · Tape Dub Sales	1,787.00	2,880.00	-1,093.00
		7100 · Interest Revenue	110.62	300.00	-189.38
		7200 · Rent Revenue	20,200.00	29,400.00	-9,200.00
		<b>Total Revenue</b>	<b>456,653.16</b>	<b>523,350.00</b>	<b>-66,696.84</b>
		<b>Gross Profit</b>	<b>456,653.16</b>	<b>523,350.00</b>	<b>-66,696.84</b>
<b>Expense</b>					
		5000 · Advertising, Promotion	1,322.03	5,000.00	-3,677.97
		5010 · Bank & Invest Fees	897.91	2,400.00	-1,502.09
		5020 · Board Admin. Expense	13,032.80	16,400.00	-3,367.20
		5040 · Membership Activities	225.24	1,800.00	-1,574.76
		5050 · Dues & Fees	2,090.00	1,650.00	440.00
		5060 · Continuing Education	1,174.95	2,400.00	-1,225.05
		5070 · Subscriptions	283.42	400.00	-116.58
		5090 · Equipment Lease	455.66	840.00	-384.34
		5100 · Equipment Repairs & Maint.	771.40	6,000.00	-5,228.60
		5110 · Employee Health Ins.	20,438.22	35,000.00	-14,561.78
		5120 · Auto Insurance	1,240.09	2,100.00	-859.91
		5130 · Liability Insurance	4,452.37	7,500.00	-3,047.63
		5140 · Studio Equipment Insurance	2,705.44	3,000.00	-294.56
		5145 · Director & Officers Liab.	0.00	1,500.00	-1,500.00
		5160 · Office Supplies	2,608.26	2,700.00	-91.74
		5165 · Mortgage Payment	0.00	0.00	0.00
		5170 · Professional Services	12,391.55	18,080.00	-5,688.45
		5175 · Consulting	0.00	2,700.00	-2,700.00
		5180 · Production Supplies	5,565.87	4,800.00	765.87
		5190 · Postage & Shipping	1,375.88	2,940.00	-1,564.12
		5200 · Telephone & Long Distance	3,781.23	6,900.00	-3,118.77
		5220 · Utilities	7,761.54	12,000.00	-4,238.46
		5260 · Janitorial	508.91	1,500.00	-991.09
		5270 · License & Fees	141.28	400.00	-258.72
		5275 · Property Tax - Pers. Prop.	3,127.34	4,400.00	-1,272.66
		5280 · Property Taxes - Real Est.	5,110.84	6,500.00	-1,389.16
		5310 · Facility Improvements & Repairs	382.15	5,640.00	-5,257.85
		6300 · Employee Relations	1,614.59	1,800.00	-185.41
		6310 · Payroll	161,589.35	288,000.00	-126,410.65
		6320 · Payroll Taxes	15,521.98	22,800.00	-7,278.02
		6330 · SIMPLE IRA Matching	1,271.22	3,000.00	-1,728.78
		6340 · Travel	9,499.33	12,000.00	-2,500.67
		6350 · Auto Expense	1,537.08	1,800.00	-262.92
		6360 · Equipt Office - 5 Year (1500)	9,661.76	2,700.00	6,961.76
		7230 · Rental Utilities	3,035.05	8,400.00	-5,364.95
		7240 · Rental Repairs	2,171.80	28,300.00	-26,128.20
		<b>Total Expense</b>	<b>297,746.54</b>	<b>523,350.00</b>	<b>-225,603.46</b>
		<b>Net Ordinary Revenue</b>	<b>158,906.62</b>	<b>0.00</b>	<b>158,906.62</b>
		<b>Net Revenue</b>	<b>158,906.62</b>	<b>0.00</b>	<b>158,906.62</b>

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 January through December 2016

				% of Budget
<b>Ordinary Revenue/Expense</b>				
<b>Revenue</b>				
		4000 · Cowlitz County PEG Fee		99.41%
		4010 · Longview 2% PEG Fee		83.95%
		4015 · Longview 1% Franchise Fee		83.95%
		4020 · Kelso 2% PEG Fee		56.2%
		4025 · Kelso 1 % Franchise Fee		141.86%
		4030 · Kalama 2% PEG Fee		120.47%
		4035 · Kalama 1% Franchise Fee		120.47%
		4050 · Production Services		95.19%
		4060 · Training Seminar		54.11%
		4070 · Membership Dues		46.42%
		4080 · Donations		0.0%
		4100 · Resale of Supplies		7.4%
		4110 · Tape Dub Sales		62.05%
		7100 · Interest Revenue		36.87%
		7200 · Rent Revenue		68.71%
		<b>Total Revenue</b>		<b>87.26%</b>
		<b>Gross Profit</b>		<b>87.26%</b>
<b>Expense</b>				
		5000 · Advertising, Promotion		26.44%
		5010 · Bank & Invest Fees		37.41%
		5020 · Board Admin. Expense		79.47%
		5040 · Membership Activities		12.51%
		5050 · Dues & Fees		126.67%
		5060 · Continuing Education		48.96%
		5070 · Subscriptions		70.86%
		5090 · Equipment Lease		54.25%
		5100 · Equipment Repairs & Maint.		12.86%
		5110 · Employee Health Ins.		58.4%
		5120 · Auto Insurance		59.05%
		5130 · Liability Insurance		59.37%
		5140 · Studio Equipment Insurance		90.18%
		5145 · Director & Officers Liab.		0.0%
		5160 · Office Supplies		96.6%
		5165 · Mortgage Payment		0.0%
		5170 · Professional Services		68.54%
		5175 · Consulting		0.0%
		5180 · Production Supplies		115.96%
		5190 · Postage & Shipping		46.8%
		5200 · Telephone & Long Distance		54.8%
		5220 · Utilities		64.68%
		5260 · Janitorial		33.93%
		5270 · License & Fees		35.32%
		5275 · Property Tax - Pers. Prop.		71.08%
		5280 · Property Taxes - Real Est.		78.63%
		5310 · Facility Improvements & Repairs		6.78%
		6300 · Employee Relations		89.7%
		6310 · Payroll		56.11%
		6320 · Payroll Taxes		68.08%
		6330 · SIMPLE IRA Matching		42.37%
		6340 · Travel		79.16%
		6350 · Auto Expense		85.39%
		6360 · Equipt Office - 5 Year (1500)		357.84%
		7230 · Rental Utilities		36.13%
		7240 · Rental Repairs		7.67%
		<b>Total Expense</b>		<b>56.89%</b>
		<b>Net Ordinary Revenue</b>		<b>100.0%</b>
		<b>Net Revenue</b>		<b>100.0%</b>