

**KLTV, Inc.**  
**Budget vs. Actual**  
January through December 2016

		Year to date as of sept 18/2016	Annual Budget	\$ Over Budget
<b>Ordinary Revenue/Expense</b>				
<b>Revenue</b>				
	4000 · Cowlitz County PEG Fee	149,121.35	150,000.00	-878.65
	4010 · Longview 2% PEG Fee	134,325.49	160,000.00	-25,674.51
	4015 · Longview 1% Franchise Fee	67,162.72	80,000.00	-12,837.28
	4020 · Kelso 2% PEG Fee	25,404.28	45,200.00	-19,795.72
	4025 · Kelso 1 % Franchise Fee	32,061.27	22,600.00	9,461.27
	4030 · Kalama 2% PEG Fee	7,300.30	6,060.00	1,240.30
	4035 · Kalama 1% Franchise Fee	3,650.09	3,030.00	620.09
	4050 · Production Services	8,163.00	8,050.00	113.00
	4060 · Training Seminar	6,493.08	12,000.00	-5,506.92
	4070 · Membership Dues	1,507.87	2,880.00	-1,372.13
	4080 · Donations	0.00	450.00	-450.00
	4100 · Resale of Supplies	37.00	500.00	-463.00
	4110 · Tape Dub Sales	1,787.00	2,880.00	-1,093.00
	7100 · Interest Revenue	141.47	300.00	-158.53
	7200 · Rent Revenue	22,650.00	29,400.00	-6,750.00
	<b>Total Revenue</b>	<b>459,804.92</b>	<b>523,350.00</b>	<b>-63,545.08</b>
	<b>Gross Profit</b>	<b>459,804.92</b>	<b>523,350.00</b>	<b>-63,545.08</b>
<b>Expense</b>				
	5000 · Advertising, Promotion	1,322.03	5,000.00	-3,677.97
	5010 · Bank & Invest Fees	1,039.00	2,400.00	-1,361.00
	5020 · Board Admin. Expense	13,032.80	16,400.00	-3,367.20
	5040 · Membership Activities	225.24	1,800.00	-1,574.76
	5050 · Dues & Fees	2,090.00	1,650.00	440.00
	5060 · Continuing Education	1,174.95	2,400.00	-1,225.05
	5070 · Subscriptions	283.42	400.00	-116.58
	5090 · Equipment Lease	455.66	840.00	-384.34
	5100 · Equipment Repairs & Maint.	824.08	6,000.00	-5,175.92
	5110 · Employee Health Ins.	22,912.23	35,000.00	-12,087.77
	5120 · Auto Insurance	1,382.93	2,100.00	-717.07
	5130 · Liability Insurance	4,985.79	7,500.00	-2,514.21
	5140 · Studio Equipment Insurance	3,018.07	3,000.00	18.07
	5145 · Director & Officers Liab.	0.00	1,500.00	-1,500.00
	5160 · Office Supplies	2,608.26	2,700.00	-91.74
	5165 · Mortgage Payment	0.00	0.00	0.00
	5170 · Professional Services	21,030.70	18,080.00	2,950.70
	5175 · Consulting	0.00	2,700.00	-2,700.00
	5180 · Production Supplies	5,859.03	4,800.00	1,059.03
	5190 · Postage & Shipping	1,391.87	2,940.00	-1,548.13
	5200 · Telephone & Long Distance	4,117.44	6,900.00	-2,782.56
	5220 · Utilities	8,436.10	12,000.00	-3,563.90
	5260 · Janitorial	614.10	1,500.00	-885.90
	5270 · License & Fees	141.28	400.00	-258.72
	5275 · Property Tax - Pers. Prop.	3,127.34	4,400.00	-1,272.66
	5280 · Property Taxes - Real Est.	5,110.84	6,500.00	-1,389.16
	5310 · Facility Improvements & Repairs	382.15	5,640.00	-5,257.85
	6300 · Employee Relations	1,614.59	1,800.00	-185.41
	6310 · Payroll	184,608.65	288,000.00	-103,391.35
	6320 · Payroll Taxes	17,742.38	22,800.00	-5,057.62
	6330 · SIMPLE IRA Matching	1,429.88	3,000.00	-1,570.12
	6340 · Travel	9,499.33	12,000.00	-2,500.67
	6350 · Auto Expense	1,686.57	1,800.00	-113.43
	6360 · Equipt Office - 5 Year (1500)	9,661.76	2,700.00	6,961.76
	7230 · Rental Utilities	3,475.91	8,400.00	-4,924.09
	7240 · Rental Repairs	2,171.80	28,300.00	-26,128.20
	<b>Total Expense</b>	<b>337,456.18</b>	<b>523,350.00</b>	<b>-185,893.82</b>
	<b>Net Ordinary Revenue</b>	<b>122,348.74</b>	<b>0.00</b>	<b>122,348.74</b>
	<b>Net Revenue</b>	<b>122,348.74</b>	<b>0.00</b>	<b>122,348.74</b>

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**Budget vs. Actual**  
 January through December 2016

			% of Budget
<b>Ordinary Revenue/Expense</b>			
<b>Revenue</b>			
		4000 · Cowlitz County PEG Fee	99.41%
		4010 · Longview 2% PEG Fee	83.95%
		4015 · Longview 1% Franchise Fee	83.95%
		4020 · Kelso 2% PEG Fee	56.2%
		4025 · Kelso 1 % Franchise Fee	141.86%
		4030 · Kalama 2% PEG Fee	120.47%
		4035 · Kalama 1% Franchise Fee	120.47%
		4050 · Production Services	101.4%
		4060 · Training Seminar	54.11%
		4070 · Membership Dues	52.36%
		4080 · Donations	0.0%
		4100 · Resale of Supplies	7.4%
		4110 · Tape Dub Sales	62.05%
		7100 · Interest Revenue	47.16%
		7200 · Rent Revenue	77.04%
		<b>Total Revenue</b>	<b>87.86%</b>
		<b>Gross Profit</b>	<b>87.86%</b>
<b>Expense</b>			
		5000 · Advertising, Promotion	26.44%
		5010 · Bank & Invest Fees	43.29%
		5020 · Board Admin. Expense	79.47%
		5040 · Membership Activities	12.51%
		5050 · Dues & Fees	126.67%
		5060 · Continuing Education	48.96%
		5070 · Subscriptions	70.86%
		5090 · Equipment Lease	54.25%
		5100 · Equipment Repairs & Maint.	13.74%
		5110 · Employee Health Ins.	65.46%
		5120 · Auto Insurance	65.85%
		5130 · Liability Insurance	66.48%
		5140 · Studio Equipment Insurance	100.6%
		5145 · Director & Officers Liab.	0.0%
		5160 · Office Supplies	96.6%
		5165 · Mortgage Payment	0.0%
		5170 · Professional Services	116.32%
		5175 · Consulting	0.0%
		5180 · Production Supplies	122.06%
		5190 · Postage & Shipping	47.34%
		5200 · Telephone & Long Distance	59.67%
		5220 · Utilities	70.3%
		5260 · Janitorial	40.94%
		5270 · License & Fees	35.32%
		5275 · Property Tax - Pers. Prop.	71.08%
		5280 · Property Taxes - Real Est.	78.63%
		5310 · Facility Improvements & Repairs	6.78%
		6300 · Employee Relations	89.7%
		6310 · Payroll	64.1%
		6320 · Payroll Taxes	77.82%
		6330 · SIMPLE IRA Matching	47.66%
		6340 · Travel	79.16%
		6350 · Auto Expense	93.7%
		6360 · Equipt Office - 5 Year (1500)	357.84%
		7230 · Rental Utilities	41.38%
		7240 · Rental Repairs	7.67%
		<b>Total Expense</b>	<b>64.48%</b>
		<b>Net Ordinary Revenue</b>	<b>100.0%</b>
		<b>Net Revenue</b>	<b>100.0%</b>